

# RELATIONSHIPS X-FACTORS

- Problem solving
- Prioritizing
- Mediation
- Perspectives
- Knowing the questions to ask



- Listen without advising
- Empathy
- You either KNOW, or you don't
- Acceptance: non-judgemental - life just is!
- Curiosity, not interrogation
- Move on quickly – don't hold grudges

- Practical wisdom
- Pragmatic
- Straight-talker: what you see is what you get; speak the truth regardless of impact or feelings
- Transparency
- Deal with the real issues, versus focusing more on the futuristic or ideal
- Your word is your bond



- Read the vibe (all the other "messages" as well as the spoken word. Eg: tone of voice, nuances,)
- Diplomacy and timing to protect people's feelings
- Deep & meaningful conversations

- Harmony
- Pay attention to all the seemingly "little" things that indicate real care and thought
- Reliability and follow-through
- Devote time
- Big on traditions and legacies



- Flexibility & nimbleness
- Spontaneity
- Variety/changing things up (keeps things fresh)
- Forget and move on
- Desire to jump in and figure things out as you go

- Energize situations and people
- Positivity
- Sense of fun
- Ideas – always find a way
- Simplicity – allows things to keep moving forward



- Take the pressure off (shock-absorber)
- Calms things down
- Low key
- Unflappable
- Risk assessment of ideas
- Take the time to think

